

# Half Year Financial Review

January 1 – June 30, 2020



# Valmet's Half Year Financial Review

## January 1 – June 30, 2020

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### Orders received decreased to EUR 826 million and Comparable EBITA increased to EUR 76 million in the second quarter

Figures in brackets, unless otherwise stated, refer to the comparison period, i.e. the same period of the previous year.

#### April–June 2020: Orders received decreased and comparable EBITA increased

- Orders received decreased 24 percent to EUR 826 million (EUR 1,083 million).
  - Orders received remained at the previous year's level in the Pulp and Energy, and Automation business lines and decreased in the Paper and Services business lines.
  - Orders received increased in China and decreased in South America, North America, EMEA (Europe, Middle East and Africa) and Asia-Pacific.
- Net sales remained at the previous year's level and amounted to EUR 919 million (EUR 901 million).
  - Net sales increased in the Pulp and Energy business line, remained at the previous year's level in the Paper business line, and decreased in the Services and Automation business lines.
- Comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 76 million (EUR 69 million), and the corresponding Comparable EBITA margin was 8.3 percent (7.7%).
  - Comparable EBITA increased due to lower selling, general and administration (SG&A) expenses.
- Earnings per share were EUR 0.29 (EUR 0.26).
- Items affecting comparability amounted to EUR -6 million (EUR -5 million).
- Cash flow provided by operating activities was EUR 151 million (EUR -44 million).

#### January–June 2020: Orders received remained at the previous year's level

- Orders received remained at the previous year's level and amounted to EUR 2,013 million (EUR 1,918 million).
  - Orders received increased in the Pulp and Energy business line, remained at the previous year's level in the Services and Automation business lines and decreased in the Paper business line.
  - Orders received increased in China, remained at the previous year's level in EMEA, and decreased in Asia-Pacific, North America and South America.
- Net sales increased 10 percent to EUR 1,740 million (EUR 1,587 million).
  - Net sales increased in the Pulp and Energy, and Paper business lines and remained at the previous year's level in the Automation and Services business lines.
- Comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 128 million (EUR 117 million), and the corresponding Comparable EBITA margin was 7.4 percent (7.3%).
  - Comparable EBITA increased due to higher net sales.
- Earnings per share were EUR 0.49 (EUR 0.47).
- Items affecting comparability amounted to EUR -7 million (EUR -3 million).
- Cash flow provided by operating activities was EUR 324 million (EUR -14 million).

## Guidance for 2020

Valmet announced on April 16, 2020 that the company withdraws its guidance for 2020 due to increased uncertainty related to the COVID-19 pandemic.

## Short-term market outlook

Valmet reiterates the good short-term market outlook for pulp, and board and paper, the good/satisfactory short-term market outlook for automation, the satisfactory short-term market outlook for energy, and tissue, and the satisfactory/weak short-term market outlook for services.

## President and CEO Pasi Laine: Decent quarter despite the pandemic

“Valmet’s orders received amounted to EUR 826 million in the second quarter of 2020. Orders received remained at the previous year’s level in Pulp and Energy, and in Automation, decreased in Services and decreased from the previous year’s high level in Paper. Our order backlog amounted to EUR 3,492 million. Valmet’s net sales remained at the previous year’s level, and the Comparable EBITA increased to EUR 76 million, corresponding to a margin of 8.3 percent. Our balance sheet was strong with a gearing of -23 percent.

The COVID-19 pandemic impacted our operations in the second quarter. Many of our customers restricted access to their sites, which led to disturbances especially in Valmet’s field services and mill improvement projects. The pandemic had a negative impact on Services’ order intake and net sales. In the capital business, COVID-19 caused progress delays in projects and led to some delays in the supply chain network. On the other hand, the pandemic resulted in lower travel expenses.

During the quarter we agreed to acquire 14.9 percent of Neles Corporation. Neles is a good quality global company with a large share of recurring business and a strong position in the pulp and paper industry. It has demonstrated good growth and has potential to grow further. Valmet’s goal is to have an active long-term role in the development of Neles. The strategic rationale of the share acquisition is further supported by the fact that Valmet and Neles have a common heritage, serve similar global industries and benefit from same global megatrends.”

## Key figures<sup>1</sup>

EUR million	Q2/2020	Q2/2019	Change	Q1–Q2/ 2020	Q1–Q2/ 2019	Change
Orders received	826	1,083	-24%	2,013	1,918	5%
Order backlog <sup>2</sup>	3,492	3,216	9%	3,492	3,216	9%
Net sales	919	901	2%	1,740	1,587	10%
Comparable earnings before interest, taxes and amortization (Comparable EBITA)	76	69	10%	128	117	10%
% of net sales	8.3%	7.7%		7.4%	7.3%	
Earnings before interest, taxes and amortization (EBITA)	70	64	9%	121	113	6%
% of net sales	7.6%	7.1%		6.9%	7.1%	
Operating profit (EBIT)	62	56	11%	104	99	6%
% of net sales	6.8%	6.2%		6.0%	6.2%	
Profit before taxes	60	52	15%	100	93	7%
Profit for the period	44	39	15%	74	70	6%
Earnings per share, EUR	0.29	0.26	15%	0.49	0.47	6%
Earnings per share, diluted, EUR	0.29	0.26	15%	0.49	0.47	6%
Equity per share, EUR <sup>2</sup>	6.43	5.96	8%	6.43	5.96	8%
Cash flow provided by operating activities	151	-44		324	-14	
Cash flow after investments	124	-217		280	-204	
Return on equity (ROE) (annualized)				15%	15%	
Return on capital employed (ROCE) before taxes (annualized)				16%	17%	
Equity to assets ratio <sup>2</sup>				38%	38%	
Gearing <sup>2</sup>				-23%	17%	

<sup>1</sup> The calculation of key figures is presented on page 42.

<sup>2</sup> At end of period.

Orders received, EUR million	Q2/2020	Q2/2019	Change	Q1–Q2/ 2020	Q1–Q2/ 2019	Change
Services	328	371	-12%	726	729	0%
Automation	81	82	-1%	173	177	-2%
Pulp and Energy	215	210	3%	591	411	44%
Paper	201	419	-52%	522	601	-13%
Total	826	1,083	-24%	2,013	1,918	5%

Order backlog, EUR million	As at June 30, 2020	As at June 30, 2019	Change	As at March 31, 2020
Total	3,492	3,216	9%	3,557

	Q2/2020	Q2/2019	Change	Q1–Q2/ 2020	Q1–Q2/ 2019	Change
<b>Net sales, EUR million</b>						
Services	322	361	-11%	617	637	-3%
Automation	77	82	-6%	146	145	0%
Pulp and Energy	265	212	25%	506	372	36%
Paper	255	246	4%	472	432	9%
<b>Total</b>	<b>919</b>	<b>901</b>	<b>2%</b>	<b>1,740</b>	<b>1,587</b>	<b>10%</b>

## News conference and webcast for analysts, investors and media

Valmet will arrange a news conference in English for analysts, investors, and media on Thursday, July 23, 2020 at 4:00 p.m. Finnish time (EET). The news conference will be held at Valmet Head Office in Keilaniemi, Keilasatama 5, 02150 Espoo, Finland. The news conference can also be followed through a live webcast at [www.valmet.com/webcasts](http://www.valmet.com/webcasts).

It is also possible to take part in the news conference through a conference call. Conference call participants are requested to dial in at least five minutes prior to the start of the conference, at +44 2071 928000. The participants will be asked to provide the following conference ID: 8574587. All questions should be presented in English. After the webcast and the conference call, media has a possibility to interview the management in Finnish.

The event can also be followed on Twitter at [www.twitter.com/valmetir](https://www.twitter.com/valmetir).

# Valmet's Half Year Financial Review January 1 – June 30, 2020

## Orders received decreased in Paper and Services business lines in Q2/2020

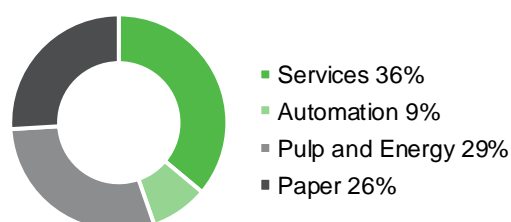
Orders received, EUR million	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Services	328	371	-12%	726	729	0%
Automation	81	82	-1%	173	177	-2%
Pulp and Energy	215	210	3%	591	411	44%
Paper	201	419	-52%	522	601	-13%
Total	826	1,083	-24%	2,013	1,918	5%

Orders received, comparable foreign exchange rates, EUR million <sup>1</sup>	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Services	334	371	-10%	735	729	1%
Automation	83	82	1%	177	177	0%
Pulp and Energy	227	210	8%	623	411	52%
Paper	203	419	-52%	526	601	-13%
Total	847	1,083	-22%	2,060	1,918	7%

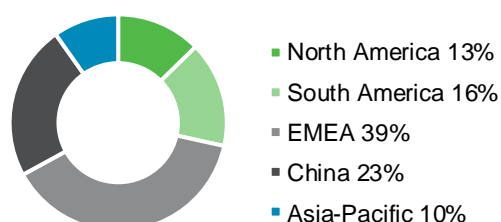
<sup>1</sup> Indicative only. January to June 2020 orders received in euro calculated by applying January–June 2019 average exchange rates to the functional currency orders received values reported by entities.

Orders received, EUR million	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
North America	112	153	-27%	254	318	-20%
South America	55	317	-83%	318	358	-11%
EMEA	386	484	-20%	776	808	-4%
China	218	68	>100%	467	156	>100%
Asia-Pacific	55	61	-10%	197	277	-29%
Total	826	1,083	-24%	2,013	1,918	5%

### Orders received by business line, Q1–Q2/2020



### Orders received by area, Q1–Q2/2020



### April–June 2020: Orders received decreased 24 percent

Orders received decreased 24 percent to EUR 826 million (EUR 1,083 million) in April–June. The Services and Automation business lines together accounted for 50 percent (42%) of Valmet's orders received. Orders received remained at the previous year's level in the Pulp and Energy, and Automation business lines and decreased in the Paper and Services business lines.

Orders received increased in China and decreased in South America, North America, EMEA and Asia-Pacific. Measured by orders received, the top three countries were China, Finland and the USA, which together accounted for 55 percent of total orders received. The emerging markets accounted for 47 percent (44%) of orders received.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 21 million in April–June.

During April–June, Valmet received among others an order for a fine paper making line to China, an order for a biomass-fired boiler plant to Finland with a value of approximately EUR 70 million, and an order for a hot water plant to Sweden, typically valued at above EUR 40 million. On April 29, 2020, Valmet announced that it has signed a preliminary agreement for key technology and automation delivery to Metsä Fibre’s planned bioproduct mill in Kemi, Finland. The estimated value of Valmet’s anticipated delivery is about EUR 350–400 million.

### January–June 2020: Orders received remained at the previous year’s level

Orders received remained at the previous year’s level and amounted to EUR 2,013 million (EUR 1,918 million) in January–June. The Services and Automation business lines together accounted for 45 percent (47%) of Valmet’s orders received. Orders received increased in the Pulp and Energy business line, remained at the previous year’s level in the Services and Automation business lines and decreased in the Paper business line.

Orders received increased in China, remained at the previous year’s level in EMEA, and decreased in Asia-Pacific, North America and South America. Measured by orders received, the top three countries were China, Brazil and the USA, which together accounted for 48 percent of total orders received. The emerging markets accounted for 52 percent (46%) of orders received.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 48 million in January–June.

In addition to the above-mentioned, during the first half of the year Valmet received among others an order for key pulp mill technology and automation to Brazil, typically valued at around EUR 200–250 million, an order for a coated board making line to China, typically valued at around EUR 150–200 million, and an order for a flue gas condensing plant to Finland, typically valued at around EUR 20–30 million.

### Order backlog higher than at the end of Q2/2019

Order backlog, EUR million	As at June 30, 2020	As at June 30, 2019	Change	As at March 31, 2020
Total	3,492	3,216	9%	3,557

Order backlog at the end of the reporting period amounted to EUR 3,492 million, which is at the same level as at the end of March 2020 and 9 percent higher than at the end of June 2019. Approximately 30 percent of the order backlog relates to stable business (Services and Automation business lines, approximately 30% at the end of June 2019). Approximately 45 percent of the order backlog is currently expected to be realized as net sales during 2020 (at the end of June 2019, approximately 50% was expected to be realized as net sales during 2019).

## Net sales remained at the previous year's level in Q2/2020

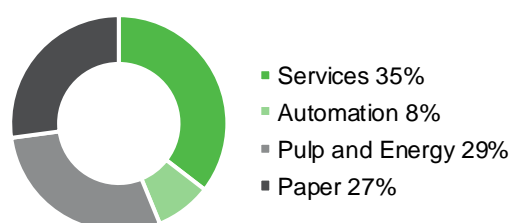
Net sales, EUR million	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Services	322	361	-11%	617	637	-3%
Automation	77	82	-6%	146	145	0%
Pulp and Energy	265	212	25%	506	372	36%
Paper	255	246	4%	472	432	9%
<b>Total</b>	<b>919</b>	<b>901</b>	<b>2%</b>	<b>1,740</b>	<b>1,587</b>	<b>10%</b>

Net sales, comparable foreign exchange rates, EUR million <sup>1</sup>	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Services	325	361	-10%	621	637	-3%
Automation	78	82	-5%	147	145	1%
Pulp and Energy	274	212	29%	520	372	40%
Paper	257	246	5%	475	432	10%
<b>Total</b>	<b>934</b>	<b>901</b>	<b>4%</b>	<b>1,762</b>	<b>1,587</b>	<b>11%</b>

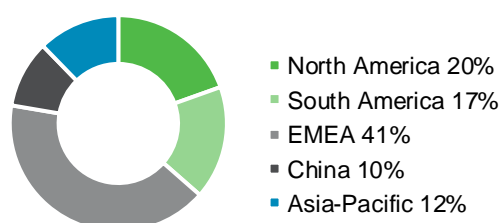
<sup>1</sup> Indicative only. January to June 2020 net sales in euro calculated by applying January to June 2019 average exchange rates to the functional currency net sales values reported by entities.

Net sales, EUR million	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
North America	173	223	-23%	340	392	-13%
South America	161	82	96%	295	134	>100%
EMEA	383	377	1%	717	675	6%
China	97	132	-26%	175	233	-25%
Asia-Pacific	106	87	22%	213	153	40%
<b>Total</b>	<b>919</b>	<b>901</b>	<b>2%</b>	<b>1,740</b>	<b>1,587</b>	<b>10%</b>

### Net sales by business line, Q1–Q2/2020



### Net sales by area, Q1–Q2/2020



## April–June 2020: Net sales remained at the previous year's level

Net sales remained at the previous year's level and amounted to EUR 919 million (EUR 901 million) in April–June. The Services and Automation business lines together accounted for 43 percent (49%) of Valmet's net sales. Net sales increased in the Pulp and Energy business line, remained at the previous year's level in the Paper business line, and decreased in the Services and Automation business lines.

Net sales increased in South America and Asia-Pacific, remained at the previous year's level in EMEA, and decreased in China and North America. Measured by net sales, the top three countries were the USA, Brazil



and China, which together accounted for 36 percent of total net sales. Emerging markets accounted for 45 percent (41%) of net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 15 million in April–June.

### **January–June 2020: Net sales increased in the capital business and remained at the previous year's level in the stable business**

Net sales increased by 10 percent to EUR 1,740 million (EUR 1,587 million) in January–June. The Services and Automation business lines together accounted for 44 percent (49%) of Valmet's net sales. Net sales increased in the Pulp and Energy, and Paper business lines and remained at the previous year's level in the Automation and Services business lines.

Net sales increased in South America, Asia-Pacific and EMEA, and decreased in China and North America. Measured by net sales, the top three countries were the USA, Brazil and China, which together accounted for 35 percent of total net sales. Emerging markets accounted for 45 percent (40%) of net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 22 million in January–June.

### **Comparable EBITA and operating profit**

In April–June, comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 76 million, i.e. 8.3 percent of net sales (EUR 69 million and 7.7%). Comparable EBITA increased due to lower selling, general and administration (SG&A) expenses.

In the first half of the year, comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 128 million, i.e. 7.4 percent of net sales (EUR 117 million and 7.3%). Comparable EBITA increased due to higher net sales.

Operating profit (EBIT) in April–June was EUR 62 million, i.e. 6.8 percent of net sales (EUR 56 million and 6.2%). Items affecting comparability amounted to EUR -6 million (EUR -5 million).

Operating profit (EBIT) in the first half of the year was EUR 104 million, i.e. 6.0 percent of net sales (EUR 99 million and 6.2%). Items affecting comparability amounted to EUR -7 million (EUR -3 million).

### **Net financial income and expenses**

Net financial income and expenses in April–June were EUR -2 million (EUR -4 million). In the first half of the year, net financial income and expenses were EUR -3 million (EUR -5 million).

### **Profit before taxes and earnings per share**

Profit before taxes for April–June was EUR 60 million (EUR 52 million). The profit attributable to owners of the parent in April–June was EUR 44 million (EUR 38 million), corresponding to earnings per share (EPS) of EUR 0.29 (EUR 0.26).

In the first half of the year, profit before taxes was EUR 100 million (EUR 93 million). The profit attributable to owners of the parent was EUR 74 million (EUR 70 million), corresponding to earnings per share (EPS) of EUR 0.49 (EUR 0.47).

## Return on capital employed (ROCE) and return on equity (ROE)

In January–June, the annualized return on capital employed (ROCE) before taxes was 16 percent (17%) and annualized return on equity (ROE) 15 percent (15%).

## Business lines

### Services: Orders received and net sales decreased in Q2/2020

Services business line	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Orders received (EUR million)	328	371	-12%	726	729	0%
Net sales (EUR million)	322	361	-11%	617	637	-3%
Personnel (end of period)				6,229	6,446	-3%

In April–June, orders received by the Services business line decreased 12 percent to EUR 328 million (EUR 371 million). Services accounted for 40 percent of all orders received (34%). Orders received increased in China, remained at the previous year’s level in Asia-Pacific, and decreased in South America, North America and EMEA. COVID-19 had a negative impact on all service businesses. Orders received decreased in Mill Improvements, Energy and Environmental, Fabrics, Performance Parts and Rolls. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 6 million.

In the first half of the year, orders received by the Services business line remained at the previous year’s level and amounted to EUR 726 million (EUR 729 million). Services accounted for 36 percent of all orders received (38%). Orders received increased in China, remained at the previous year’s level in North America, EMEA and Asia-Pacific, and decreased in South America. Orders received increased in Energy and Environmental, and Performance Parts, and decreased in Mill Improvements, Fabrics and Rolls. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 9 million.

Net sales for the Services business line amounted to EUR 322 million (EUR 361 million) in April–June, corresponding to 35 percent (40%) of Valmet’s net sales. COVID-19 had a negative impact on all service businesses. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 3 million.

In the first half of the year, net sales for the Services business line amounted to EUR 617 million (EUR 637 million), corresponding to 35 percent (40%) of Valmet’s net sales. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 4 million.

### Automation: Orders received remained at the previous year’s level and net sales decreased in Q2/2020

Automation business line	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Orders received (EUR million)	81	82	-1%	173	177	-2%
Net sales (EUR million)	77	82	-6%	146	145	0%
Personnel (end of period)				1,940	1,894	2%

In April–June, orders received by the Automation business line remained at the previous year’s level and amounted to EUR 81 million (EUR 82 million). Automation accounted for 10 percent (8%) of all orders received. Orders received increased in China, remained at the previous year’s level in EMEA, and decreased in South America, North America and Asia-Pacific. Orders received increased in Energy and Process, and decreased in Pulp and Paper. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 2 million.

In the first half of the year, orders received by the Automation business line remained at the previous year’s level and amounted to EUR 173 million (EUR 177 million). Automation accounted for 9 percent (9%) of Valmet’s orders received. Orders received increased in South America and China, remained at the previous year’s level in EMEA, and decreased in North America and Asia-Pacific. Orders received increased in Energy and Process, and remained at the previous year’s level in Pulp and Paper. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 3 million.

Net sales for the Automation business line amounted to EUR 77 million (EUR 82 million) in April–June, corresponding to 8 percent (9%) of Valmet’s net sales. COVID-19 caused access restrictions to some customer sites. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 1 million.

In the first half of the year, net sales for the Automation business line amounted to EUR 146 million (EUR 145 million), corresponding to 8 percent (9%) of Valmet’s net sales. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 1 million.

### Pulp and Energy: Orders received remained at the previous year’s level and net sales increased in Q2/2020

	Q2/2020	Q2/2019	Change	Q1–Q2/ 2020	Q1–Q2/ 2019	Change
<b>Pulp and Energy business line</b>						
Orders received (EUR million)	215	210	3%	591	411	44%
Net sales (EUR million)	265	212	25%	506	372	36%
Personnel (end of period)				1,833	1,804	2%

In April–June, orders received by the Pulp and Energy business line remained at the previous year’s level and amounted to EUR 215 million (EUR 210 million). Pulp and Energy accounted for 26 percent of all orders received (19%). Orders received increased in EMEA, China and Asia-Pacific, and decreased in South America and North America. Orders received increased in Energy and decreased in Pulp. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 12 million.

In the first half of the year, orders received by the Pulp and Energy business line increased 44 percent to EUR 591 million (EUR 411 million). Pulp and Energy accounted for 29 percent of all orders received (21%). Orders received increased in South America, EMEA and China, and decreased in North America and Asia-Pacific. Orders received increased in both Pulp and Energy. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 32 million.

Net sales for the Pulp and Energy business line amounted to EUR 265 million (EUR 212 million) in April–June, corresponding to 29 percent (24%) of Valmet’s net sales. COVID-19 caused progress delays in projects and led to some delays in the supply chain network. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 9 million.

In the first half of the year, net sales for the Pulp and Energy business line amounted to EUR 506 million (EUR 372 million), corresponding to 29 percent (23%) of Valmet’s net sales. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 15 million.

### Paper: Orders received decreased and net sales remained at the previous year’s level in Q2/2020

Paper business line	Q2/2020	Q2/2019	Change	Q1–Q2/2020	Q1–Q2/2019	Change
Orders received (EUR million)	201	419	-52%	522	601	-13%
Net sales (EUR million)	255	246	4%	472	432	9%
Personnel (end of period)				3,074	2,949	4%

In April–June, orders received by the Paper business line decreased 52 percent to EUR 201 million (EUR 419 million) and accounted for 24 percent of all orders received (39%). Orders received increased in China and decreased in all other areas. Orders received increased in Tissue and decreased in Board and Paper. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 1 million.

In the first half of the year, orders received by the Paper business line decreased 13 percent to EUR 522 million (EUR 601 million) and accounted for 26 percent of all orders received (31%). Orders received increased in China and decreased in all other areas. Orders received increased in Tissue and decreased in Board and Paper. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased orders received by approximately EUR 3 million.

Net sales for the Paper business line amounted to EUR 255 million (EUR 246 million) in April–June, corresponding to 28 percent (27%) of Valmet’s net sales. COVID-19 caused access restrictions to some customer sites and led to some delays in the supply chain network. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 2 million.

In the first half of the year, net sales for the Paper business line amounted to EUR 472 million (EUR 432 million), corresponding to 27 percent (27%) of Valmet’s net sales. Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2019 decreased net sales by approximately EUR 3 million.

### Cash flow and financing

Cash flow provided by operating activities amounted to EUR 151 million (EUR -44 million) in April–June and EUR 324 million (EUR -14 million) in the first half of the year. Net working capital totaled EUR -658 million (EUR -342 million) at the end of the reporting period. Change in net working capital in the statement of cash flows was EUR 57 million (EUR -110 million) in April–June and EUR 207 million (EUR -139 million) in the first half of the year. Payment schedules of large capital projects have a significant impact on net working

capital development. Cash flow after investments totaled EUR 124 million (EUR -217 million) in April–June, and EUR 280 million (EUR -204 million) in the first half of the year. During the comparison period, Valmet completed the acquisitions of GL&V and J&L Fiber Services Inc., with a cash flow impact of EUR -154 million.

At the end of June, gearing was -23 percent (17%) and equity to assets ratio was 38 percent (38%). Interest-bearing liabilities amounted to EUR 361 million (EUR 297 million), and net interest-bearing liabilities totaled EUR -223 million (EUR 152 million) at the end of the reporting period.

The average maturity of Valmet's non-current debt was 3.1 years, and average interest rate was 1.0 percent at the end of June. Lease liabilities have been excluded from calculation of these two key performance indicators.

Valmet's liquidity was strong at the end of the reporting period, with cash and cash equivalents amounting to EUR 518 million (EUR 125 million) and interest-bearing current financial assets totaling EUR 65 million (EUR 20 million). The outstanding Nordic Investment Bank loan was repaid and replaced with a new 10-year EUR 50 million loan in January. In April-June, Valmet signed term-loan agreements with a total value of EUR 500 million, of which EUR 100 million was outstanding at the end of the reporting period. Valmet's liquidity was additionally secured by a committed revolving credit facility worth of EUR 200 million, which matures in 2024 and was undrawn at the end of the reporting period, and an uncommitted commercial paper program worth of EUR 200 million, of which EUR 40 million was outstanding at the end of the reporting period.

On June 25, 2020, Valmet paid out dividends of EUR 105 million. The dividends paid do not include the cash flow impact from withholding tax of EUR 15 million, which will be paid in the third quarter 2020.

## Capital expenditure

Gross capital expenditure (excluding business combinations and leased assets) totaled EUR 27 million (EUR 19 million) in April–June, of which maintenance investments were EUR 11 million (EUR 6 million).

In the first half of the year, gross capital expenditure (excluding business combinations and leased assets) totaled EUR 44 million (EUR 38 million), of which maintenance investments were EUR 17 million (EUR 14 million).

## Acquisitions and disposals

### Acquisitions

Valmet made no acquisitions during January–June 2020.

### Disposals

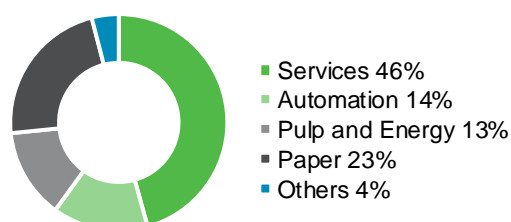
Valmet made no disposals during January–June 2020.

## Number of personnel

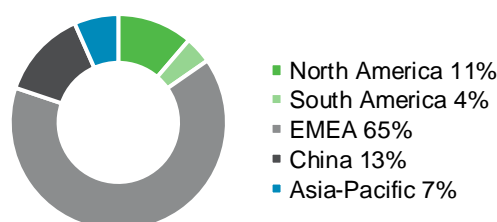
Personnel by business line	As at June 30, 2020	As at June 30, 2019	Change	As at March 31, 2020
Services	6,229	6,446	-3%	6,279
Automation	1,940	1,894	2%	1,924
Pulp and Energy	1,833	1,804	2%	1,800
Paper	3,074	2,949	4%	3,019
Other	549	529	4%	546
<b>Total</b>	<b>13,626</b>	<b>13,622</b>	<b>0%</b>	<b>13,568</b>

Personnel by area	As at June 30, 2020	As at June 30, 2019	Change	As at March 31, 2020
North America	1,534	1,673	-8%	1,652
South America	554	532	4%	556
EMEA	8,837	8,771	1%	8,648
China	1,803	1,765	2%	1,802
Asia-Pacific	898	881	2%	910
<b>Total</b>	<b>13,626</b>	<b>13,622</b>	<b>0%</b>	<b>13,568</b>

Personnel by business line as at June 30, 2020



Personnel by area as at June 30, 2020



During the first half of the year, Valmet employed an average of 13,575 people (12,935). The number of personnel at the end of June was 13,626 (13,622). Personnel expenses totaled EUR 465 million (EUR 452 million) in January–June, of which wages, salaries and remuneration amounted to EUR 366 million (EUR 356 million).

## Impacts of the COVID-19 pandemic on Valmet

The COVID-19 pandemic impacted Valmet's operations during the first half of the year. The pandemic had a negative impact on orders received and net sales in all businesses of the Services business line. Many customers restricted access to their sites, which led to disturbances especially in field services and mill improvement projects. Also the Automation business line suffered from access restrictions to some customer sites. In the Pulp and Energy, and Paper business lines, COVID-19 caused progress delays in projects and led to some delays in the supply chain network. On the other hand, the pandemic resulted in lower travel expenses.

On April 21, 2020, Valmet announced that due to financial and production related reasons, especially because of the decreasing workload and in order to prepare for the potential widening of the business impacts from the COVID-19 pandemic, the company starts co-determination negotiations on April 21, 2020 for temporary lay-offs. The employees under negotiations are the Services business line employees in

Finland and EMEA area organization in Finland. The planned lay-offs are temporary and they last up to 90 days at maximum. At the time of the announcement, it was estimated that the need for lay-offs concerns around 200 employees.

On April 24, 2020, Valmet announced that the co-determination negotiations have been completed, and as a result 72 employees in the Services business line in Finland and 105 employees in the EMEA area organization in Finland will be temporarily laid-off due to low workload. The lay-offs concern all employee groups. The lay-offs can be implemented until the end of October and the scope and length of a lay-off can vary up to 90 days at maximum.

## Structural changes

Valmet announced on January 21, 2020 that it is planning changes in the Fabrics Business Unit which is part of the Services Business Line in order to secure the unit's profitability and future competitiveness. The most important action in the preliminary plan was to move the dryer fabric and wide filter fabric production from Tampere in Finland to Valmet's unit in Portugal. Valmet started co-determination negotiations in Fabrics' operations in Tampere on January 21, 2020.

Valmet announced on March 17, 2020 that the co-determination negotiations have been completed. Valmet will relocate the dryer fabric and wide filter fabric production from Finland to Portugal. As a consequence of the relocation and re-organizing of the work, the need for workforce reduction in Tampere will be 78 persons mainly during 2021. In addition, the possibility for temporary lay-offs and part-time work remains if capacity adjustments need to be done later this year. For those affected by the reductions, Valmet will provide support measures like support for studies and re-employment.

Valmet announced on May 26, 2020 that it continues measures to improve the long-term competitiveness of its stable business especially related to Mill Improvements and Rolls and Workshop Services business mainly in EMEA. The aim is to improve the profitability and competitiveness of the respective businesses by optimizing the local presence globally and streamlining the way to operate. The measures are planned to be implemented during 2020 and they may include permanent lay-offs and the restructuring of selected operations. In total the estimated amount of headcount reductions is up to 200 positions. Valmet's stable business employs altogether approximately 8,300 persons globally.

## Strategic goals and their implementation

Valmet is the leading global developer and supplier of technologies, automation and services for the pulp, paper and energy industries. Valmet focuses on delivering technology and services globally to industries that use bio-based raw materials. Valmet's main customer industries are pulp, paper and energy. These are all major global industries that offer growth potential for the future. Valmet is committed to moving its customers' performance forward.

Valmet's vision is to become the global champion in serving its customers, and its mission is to convert renewable resources into sustainable results. Valmet seeks to achieve its strategic targets by pursuing the following Must-Win initiatives: 'customer excellence', 'leader in technology and innovation', 'excellence in processes' and 'winning team'.

Valmet's product and service portfolio consists of productivity-enhancing services, automation solutions, plant upgrades and rebuilds, new cost-efficient equipment and solutions for optimizing energy and raw material usage, and technologies increasing the value of our customers' end products.

In order to improve its operational excellence, Valmet is in the process of renewing its ERP system. The aim is to improve Valmet's operational capability through process harmonization and standardization, and through renewal and modernization of the ERP platform.

Valmet has an annual strategy process, where, among others, Valmet's strategy, Must-Wins and financial targets are reviewed.

On February 5, 2020, Valmet announced the Board of Directors' decision to raise Valmet's financial targets for Comparable EBITA margin and return on capital employed. Valmet's new target for Comparable EBITA margin is 10–12% (previously 8–10%). The new target for Comparable return on capital employed (ROCE) before taxes is at least 20% (previously 15–20%). Valmet's other financial targets remained unchanged.

Valmet's financial targets are the following:

#### **Financial targets**

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- Net sales for stable business to grow over two times the market growth
- Net sales for capital business to exceed market growth
- Comparable EBITA: 10–12%
- Comparable return on capital employed (pre-tax), ROCE: at least 20%
- Dividend payout at least 50% of net profit

#### **Continued focus on improving profitability**

Valmet continues to focus on improving profitability through various actions in e.g. sales process management, project management and project execution, in procurement and quality, as well as in technology and R&D.

To improve sales process management, Valmet is focusing on key account management and analyzing the customers' share of wallet. Valmet is targeting market share improvement at key customers and adding focus on sales training. Valmet has also launched 'Valmet Way to Serve' services concept – a shift towards more unified and customer-oriented services.

Valmet is continuously improving its project management and project execution by training personnel and implementing a Valmet-wide project execution model. By focusing on improving project management and execution, Valmet is targeting continuous improvement of gross profit.

Valmet has set a long-term savings target for procurement. In order to decrease procurement costs, Valmet is focusing on design-to-cost and adding supplier involvement through supplier relationship management. Valmet has also set a target for quality cost savings and is adding focus on root cause analysis of quality deviations. Furthermore, Valmet is continuing to adopt the Lean principles and methodology.

Valmet is constantly focusing on new technologies and R&D to improve product cost competitiveness and performance. The renewal of Valmet's ERP system will increase efficiency once implemented.

#### **Progress in sustainability**

During the first half of 2020, Valmet progressed with the actions defined in its Sustainability360° agenda.

Valmet continued to further strengthen its sustainable supply chain by launching a sustainability engagement program for selected key suppliers in EMEA region. The program has a systematic approach to

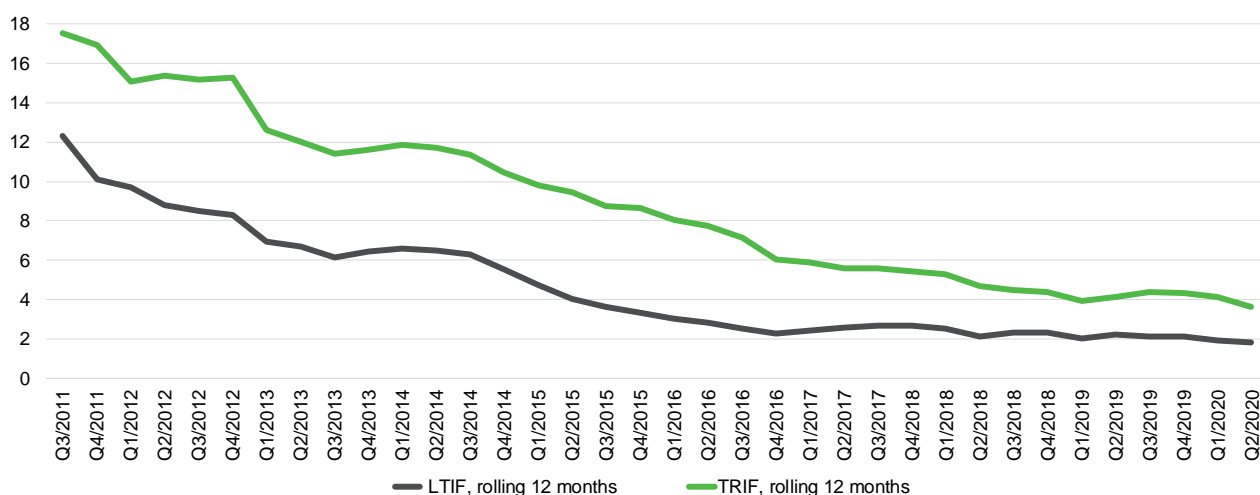


support and monitor the suppliers' performance. Valmet has already launched similar programs in China and India.

At the end of June, Valmet's lost time incident frequency rate (LTIF) for own employees was 1.8 (2.1 at the end of June 2019) and the total recordable incident frequency rate (TRIF) for own employees was 3.6 (4.0 at the end of June 2019). The numbers are the lowest in Valmet's history. Valmet's locations reached significant safety milestones: Belo Horizonte in Brazil achieved 2,000 days without lost time injuries and Laem Chabang in Thailand achieved 2,500 days. Valmet also continued to implement its global coronavirus management strategy by taking preventive and protective measures to ensure safe working environment for its employees.

During the first half of 2020 Valmet ran its core people processes. The Annual Review process was completed by 98 percent of the white-collar employees. The Talent Review process, which helps strengthen Valmet's successor pool and develop talent, was completed for around 11,000 employees. Valmet also introduced a new online learning series, Valmet learning paths, which includes courses on working and leading virtually.

### Lost time incident frequency (LTIF)<sup>1</sup> and total recordable incident frequency (TRIF)<sup>2</sup>, own employees



<sup>1</sup> LTIF reflects the number of injuries resulting in an absence of at least one work day per million hours worked.

<sup>2</sup> LTIF + medical treatment and restricted work cases

### Lawsuits and claims

Several lawsuits, claims and disputes based on various grounds are pending against Valmet in various countries, including product liability lawsuits and claims as well as legal disputes related to Valmet's deliveries. Valmet is also a plaintiff in several lawsuits.

Valmet announced on December 22, 2016 that it has received a reassessment decision from the Finnish tax authority for Valmet Technologies Inc. The reassessment decision is a result of a tax audit carried out in the company, concerning tax years 2010–2012. During the first quarter 2017 Valmet paid additional taxes, late payment interests and penalties in total of EUR 19 million related to the reassessment decision. Valmet considers the Finnish tax authority's decision unfounded and has appealed of the decision.

Valmet's management does not expect to the best of its present understanding that the outcome of these lawsuits, claims and disputes will have a material adverse effect on Valmet in view of the grounds currently

presented for them, provisions made, insurance coverage in force and the extent of Valmet's total business activities.

## Corporate Governance Statement and Remuneration Report

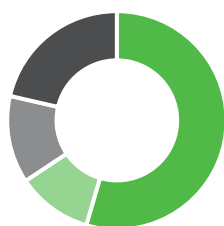
Valmet has prepared a separate Corporate Governance Statement and a Remuneration Report for 2019, which comply with the recommendations of the Finnish Corporate Governance Code for listed companies. These reports also cover other central areas of corporate governance, and they have been published on Valmet's website, separately from the Report of the Board of Directors, at [www.valmet.com/governance](http://www.valmet.com/governance).

## Shares and shareholders

### Share capital, number of shares and shareholders

	As at June 30, 2020	As at June 30, 2019
Share capital, EUR	100,000,000	100,000,000
Number of shares	149,864,619	149,864,619
Treasury shares	370,274	245,235
Shares outstanding	149,494,345	149,619,384
Market capitalization, EUR million	3,481	3,285
Number of shareholders	48,436	43,421

### Shareholder structure as at June 30, 2020



- Nominee registered and non-Finnish holders 54.5%
- Solidium Oy 11.1%
- Finnish private investors 13.0%
- Finnish institutions, companies and foundations 21.4%

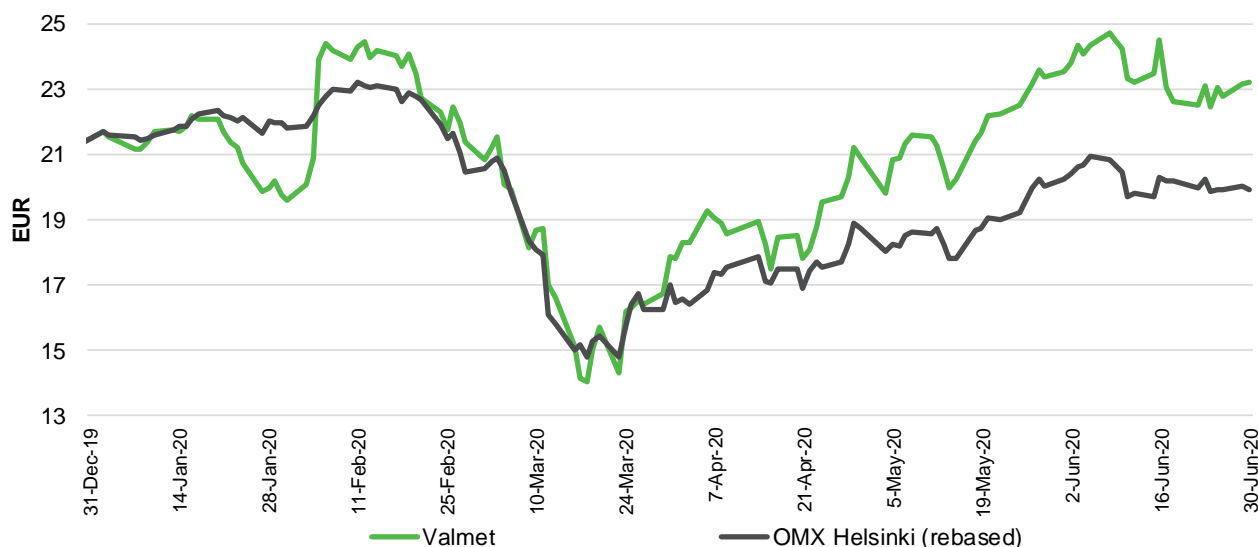
### Trading of shares

Trading of Valmet shares on Nasdaq Helsinki	January 1 – June 30, 2020	January 1 – June 30, 2019
Number of shares traded	90,805,425	71,629,973
Total value, EUR	1,846,840,902	1,585,027,063
High, EUR	25.20	25.14
Low, EUR	13.33	17.55
Volume-weighted average price, EUR	20.34	22.14
Closing price on the final day of trading, EUR	23.23	21.92

The closing price of Valmet's share on the final day of trading for the reporting period, June 30, 2020, was EUR 23.23, i.e. 9 percent higher than the closing price on the last day of trading in 2019 (EUR 21.36 on December 30, 2019).

In addition to Nasdaq Helsinki Ltd, Valmet's shares are also traded on other marketplaces, such as Cboe CXE, Cboe BXE and Turquoise. A total of approximately 53 million Valmet shares were traded on alternative marketplaces in January–June 2020, which equals to approximately 37 percent of the share's total trade volume (Bloomberg).

### Development of Valmet's share price, December 31, 2019 – June 30, 2020



### Flagging notifications

During the review period, Valmet did not receive flagging notifications referred to in the Securities Market Act.

More information on flagging notifications can be found at [www.valmet.com/flagging-notifications](http://www.valmet.com/flagging-notifications).

### Board authorizations regarding share repurchase and share issue

Valmet Oyj's Annual General Meeting on June 16, 2020 authorized Valmet's Board of Directors to decide on the repurchase of the Company's own shares in one or several tranches. The maximum number of shares to be repurchased shall be 5,000,000 shares, which corresponds to approximately 3.3 percent of all the shares in the Company. The Company's own shares may be repurchased otherwise than in proportion to the shareholdings of the shareholders (directed repurchase). The Company's own shares may be repurchased using the unrestricted equity of the Company at a price formed on a regulated market on the stock exchange main list maintained by Nasdaq Helsinki Ltd on the date of the repurchase.

The Company's own shares may be repurchased for reasons of developing the Company's capital structure, financing or carrying out acquisitions, investments or other business transactions, or for the shares to be used in an incentive scheme, however so that a maximum of 500,000 shares may be repurchased to be used in an incentive scheme, which corresponds to approximately 0.3 percent of all the shares in the Company.

The Board of Directors decides on all other terms related to the repurchasing of the Company's own shares.

Valmet Oyj's Annual General Meeting authorized Valmet's Board of Directors to decide on the issuance of shares as well as the issuance of special rights entitling to shares pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act in one or several tranches. The issuance of shares may be carried out by

offering new shares or by transferring treasury shares held by Valmet Oyj. Based on this authorization, the Board of Directors may also decide on a directed share issue in deviation from the shareholders' pre-emptive rights and on the granting of special rights subject to the conditions mentioned in the Finnish Limited Liability Companies Act.

Based on this authorization, a maximum number of 15,000,000 shares may be issued, which corresponds to approximately 10.0 percent of all the shares in Valmet Oyj.

The new shares and treasury shares may be issued for consideration or without consideration.

The Board of Directors may decide on all other terms of the issuance of shares and special rights entitling to shares pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act. The Board of Directors may use this authorization, for example, for reasons of developing the Company's capital structure, in financing or carrying out acquisitions, investments or other business transactions, or for the shares to be used in incentive schemes, however so that the Board of Directors may issue a maximum of 500,000 shares to be used in incentive schemes, which corresponds to approximately 0.3 percent of all the shares in the Company.

The authorizations shall remain in force until the close of the next Annual General Meeting, and they cancel the authorizations granted in the Annual General Meeting of March 21, 2019.

As at June 30, 2020, Valmet's Board of Directors had not used the authorizations given by the Annual General meeting on June 16, 2020.

### **Share-based incentive plans**

Valmet's share-based incentive plans are part of the remuneration program for Valmet's key personnel. The purpose of the plans is to align the goals of shareholders and management to increase the value of the Company, to ensure management commitment, and to offer them a competitive, ownership-based reward scheme. Any shares to be potentially awarded are, or have been, acquired through public trading, and therefore the incentive plans have no diluting effect on the share value.

### **Long-term incentive plan 2018–2020**

In December 2017, the Board of Directors of Valmet Oyj approved a long-term share-based incentive plan for Valmet's key employees. The plan includes three performance periods, which are the calendar years 2018, 2019 and 2020. Valmet's Board of Directors decided on the performance criteria and targets in the beginning of each performance period. The LTI Plan is directed to approximately 130 participants (including Executive Team members, key employees and management talents).

Performance period	2018	2019	2020
<b>Incentive based on</b>	Comparable EBITA as a percentage of net sales, and orders received growth in the stable business (Services and Automation business lines)	Comparable EBITA as a percentage of net sales, and orders received growth in the stable business (Services and Automation business lines)	Comparable EBITA as a percentage of net sales, and orders received growth in the stable business (Services and Automation business lines)
<b>Potential reward payment</b>	Was paid partly in Valmet shares and partly in cash in spring 2019	Was paid partly in Valmet shares and partly in cash in spring 2020	Will be paid partly in Valmet shares and partly in cash in spring 2021
<b>Total number of shares</b>	349,337	274,915	Approximate maximum of 440,000 shares

The Board of Directors of Valmet Oyj approved in December 2017 a share ownership recommendation for Valmet's Executive Team members. All members of the Executive Team are recommended to own and hold an amount of Company shares equaling to their gross annual base salary (100 percent ownership recommendation).

In its meeting on December 19, 2019, the Board of Directors of Valmet decided to use the authorization granted by the Annual General Meeting held on March 21, 2019 to acquire the Company's own shares. Based on the authorization, the Board decided to initiate a fixed-term share buy-back program for the purpose of acquiring the Company's own shares to meet part of the obligations arising from the LTI Plan and the Restricted Shares Pool incentive plans. The share acquisitions began on February 10, 2020 and ended on February 24, 2020. The total number of acquired shares was 270,000. The shares were acquired at market price in public trading on Nasdaq Helsinki Ltd.

In its meeting on December 19, 2019, Valmet's Board of Directors also decided to use the authorization to issue shares. In a directed share issue on March 16, 2020, a total of 152,122 Valmet's treasury shares were conveyed without consideration to the participants of the long-term share-based incentive plan for the performance period 2019, in accordance with the terms and conditions of the plan.

In the end of the reporting period, the Company held 370,274 treasury shares related to the share-based incentive programs.

More information about share-based incentive plans can be found in Valmet's Remuneration Report, which is available at [www.valmet.com/governance](http://www.valmet.com/governance).

## Resolutions of Valmet's Annual General Meeting

The Annual General Meeting 2020 was held in Helsinki on June 16, 2020. The Annual General Meeting adopted the Financial Statements for 2019 and discharged the members of the Board of Directors and the President and CEO from liability for the 2019 financial year. The Annual General Meeting approved the Board of Directors' proposals concerning authorizing the Board to decide on repurchasing the Company's own shares and to decide on the issuance of shares and the issuance of special rights entitling to shares. The Annual General Meeting also approved the remuneration policy for governing bodies.

The Annual General Meeting 2020 confirmed the number of Board members as seven and reappointed Mikael Mäkinen as Chairman of Valmet Oyj's Board and Aaro Cantell as Vice-Chairman. Pekka Kempainen,

Monika Maurer, Eriikka Söderström, Tarja Tyni and Rogério Ziviani will continue as members of the Board. The term of office of the members of the Board of Directors expires at the close of the Annual General Meeting 2021.

PricewaterhouseCoopers Oy was elected as the Company's auditor for a term expiring at the end of the next Annual General Meeting.

Valmet published a stock exchange release on June 16, 2020 concerning the resolutions of the Annual General Meeting and the organizing meeting of the Board of Directors. The stock exchange release and meeting materials can be viewed on Valmet's website at [www.valmet.com/agm](http://www.valmet.com/agm).

In compliance with the resolution of the Annual General Meeting, on June 25, 2020 Valmet paid out dividends of EUR 0.80 per share.

### **Annual General Meeting 2020 was cancelled and postponed to June 16, 2020**

On March 17, 2020, following the development of the coronavirus situation and the announcement by the Finnish Government on March 16, 2020, the Board of Directors of Valmet decided to cancel the Annual General Meeting from March 19, 2020. On April 23, 2020, Valmet published a notice convening the Annual General Meeting, which took place on June 16, 2020. The resolutions of the meeting are presented above.

### **Risks and business uncertainties**

Valmet's operations are affected by various strategic, financial, operational and hazard risks. Valmet takes measures to exploit emerging opportunities and to limit the adverse effects of potential threats. The assessment of risks related to sustainable development holds an important role in risk management. If such threats materialized, they could have material adverse effects on Valmet's business, financial situation and operating result, or on the value of shares and other securities.

The objective of Valmet's risk management is to ensure the implementation of an effective and successful strategy for achieving both long- and short-term goals. The task of Valmet's management is to regulate risk appetite.

In assessing risks, Valmet takes into consideration the probability of the risks and their estimated impact on net sales and financial results. Valmet's management estimates that the Company's overall risk level is currently manageable in proportion to the scope of its operations and the practical measures available for managing these risks.

Financial uncertainty in the global economy, coupled with fluctuations in exchange rates and tightening financial market regulations, may have an adverse effect on the availability of financing from banks and capital markets and could reduce the investment appetite of Valmet's customers. Valmet estimates that the high proportion of business derived from stable business (Services and Automation) and the geographical diversification will reduce the possible negative effects that market uncertainties may have.

If global economic growth weakens, it might have adverse effects on new projects under negotiation or on projects in the order backlog. Some projects may be postponed, suspended, or canceled. In the case of long-term delivery projects, initial customer advance payments are typically 10–30 percent of the value of the project, and customers make progress payments as the project is implemented. This significantly decreases the risks and financing requirements related to Valmet's projects. Valmet continually assesses its customers' creditworthiness and their ability to meet their obligations. As a rule, Valmet does not finance

customer projects. If economic growth slows down significantly, the markets for Valmet's products may shrink, which may lead to, for example, tougher price competition.

Changes and uncertainty in future regulation and legislation can also have critical effects, especially on the energy business.

Large fluctuations in energy prices can affect the global economy. These fluctuations can also affect Valmet and its customers, especially in the energy business.

Changes in labor costs and the prices of raw materials and components can affect Valmet's profitability. Wage inflation is continuing, but Valmet's goal is to offset this at least partly through increased productivity and strict price discipline. It is possible, however, that tough competition in some product categories will make it difficult to pass on cost increases to product prices. On the other hand, some of Valmet's customers are raw material producers and their ability to operate and invest may be enhanced by strengthening commodity prices and hampered by declining commodity prices.

To ensure a high level of quality in both production and services, it is important to sustain a high level of competence and talent availability. This includes, for example, maintaining efficient recruitment programs, utilization of existing talent and sharing knowledge globally.

Through acquisitions, Valmet may become exposed to risks associated with new markets and business environments. The actual acquisition process also includes risks. Other risks associated with acquisitions include, but are not limited to, integration of the acquired business, increased financial risk exposure, retention of key personnel and achieving the targets set for the acquired business.

### **Management of project business risks important**

An important part of Valmet's business consists of project business. Pulp business projects in particular can be large, thus project-specific risk management is crucial. Key risks related to projects are project cost estimation, scheduling, project risk management, quality and performance risks, and materials management risks. Risk analysis shall, as a minimum, take place for all significant project quotations. The work concerning threat and opportunity assessment continues during the execution phase of the project. Risk management is based on careful planning and continuous, systematic monitoring and evaluation. Project risks are managed by improving and continuously developing project management processes and the related systems.

There may be changes in the competitive situation of Valmet's individual businesses, such as the emergence of new, cost-effective competition in the markets. Valmet can safeguard its market position by developing its products and services, and through good customer service and local presence.

### **Availability of financing crucial**

Securing the continuity of Valmet's operations requires sufficient available funding under all circumstances. Valmet estimates that its liquid cash assets and committed credit limits are sufficient to secure its immediate liquidity and to ensure the flexibility of financing. The average maturity of Valmet's non-current debt, excluding lease liabilities, is 3.1 years. Loan facilities include customary covenants, and Valmet is in clear compliance with the covenants at the balance sheet date.

Net working capital and capital expenditure levels have a key impact on the adequacy of Valmet's financing. Setting aside investments into the renewal of the ERP system, Valmet does not expect any

significant increase in annual capital expenditure and estimates that it is well-positioned to keep capital expenditure at the level of total depreciation.

Of the financial risks that affect Valmet's profit, currency exchange rate risks are among the most substantial. Exchange rate changes can affect Valmet's business, although the wide geographical scope of the Company's operations reduces the impact of any individual currency. Economic insecurity typically increases exchange rate fluctuations. Valmet hedges its currency exposures linked to firm delivery and purchase agreements.

Changes in legislation and the way authorities interpret regulation, for example regarding taxation, can also have an impact on Valmet's financials.

As at June 30, 2020, Valmet had EUR 687 million (EUR 676 million) of goodwill on its statement of financial position. Valmet assesses the value of its goodwill for impairment annually, or more frequently if facts and circumstances indicate that a risk of impairment exists. Valmet has not identified any indications of impairment during the reporting period. The principles used for impairment testing are presented in the Financial Statements.

### **COVID-19 pandemic**

Depending on the success in suppressing the COVID-19 pandemic and in case the outbreak will be prolonged, there could be adverse impact on Valmet's operations, customer investment activity, project deliveries, supply chain and availability of financing for both Valmet and its customers. Valmet currently has a large order backlog, strong balance sheet and liquidity coupled with a flexible organization. This will aid Valmet in mitigating the global challenges caused by COVID-19.

### **Events after the reporting period**

On June 17, 2020, Valmet announced that it has agreed to acquire 22,374,869 shares in the future Neles Corporation from Solidium Oy, representing 14.88 percent of all Neles' shares and voting rights. The acquisition was completed on July 1, 2020. Valmet financed the share acquisition with a new loan facility. Neles Corporation was created in the partial demerger of Metso, in which Metso's Flow Control business became the independent Neles Corporation listed on Nasdaq Helsinki.

There have been no other subsequent events after the review period that required recognition or disclosure.

### **Guidance for 2020**

Valmet announced on April 16, 2020 that the company withdraws its guidance for 2020 due to increased uncertainty related to the COVID-19 pandemic.

### **Short-term outlook**

#### **General economic outlook according to IMF**

The COVID-19 pandemic has had a more negative impact on activity in the first half of 2020 than anticipated in April, and the recovery is projected to be more gradual. Global growth is projected at -4.9 percent in 2020, 1.9 percentage points below the April forecast. In 2021 global growth is projected at 5.4 percent. IMF notes that there is a higher-than-usual degree of uncertainty around this forecast. (International Monetary Fund, June 24, 2020)



### **Short-term market outlook**

Valmet reiterates the good short-term market outlook for pulp, and board and paper, the good/satisfactory short-term market outlook for automation, the satisfactory short-term market outlook for energy, and tissue, and the satisfactory/weak short-term market outlook for services.

In Espoo on July 23, 2020

Valmet's Board of Directors

## Consolidated statement of income

EUR million	Q2/2020	Q2/2019	Q1–Q2/ 2020	Q1–Q2/ 2019
Net sales	919	901	1,740	1,587
Cost of goods sold	-709	-690	-1,326	-1,201
Gross profit	210	211	414	386
Selling, general and administrative expenses	-147	-156	-297	-287
Other operating income and expenses, net	-1	1	-13	-
Share in profits and losses of associated companies, operative investments	1	-	-	-
Operating profit	62	56	104	99
Financial income and expenses, net	-2	-4	-3	-5
Share in profits and losses of associated companies, financial investments	-	-	-2	-
Profit before taxes	60	52	100	93
Income taxes	-16	-14	-26	-23
<b>Profit for the period</b>	<b>44</b>	<b>39</b>	<b>74</b>	<b>70</b>
<b>Attributable to:</b>				
Owners of the parent	44	38	74	70
Non-controlling interests	-	-	-	-
<b>Profit for the period</b>	<b>44</b>	<b>39</b>	<b>74</b>	<b>70</b>
<b>Earnings per share attributable to owners of the parent:</b>				
Earnings per share, EUR	0.29	0.26	0.49	0.47
Diluted earnings per share, EUR	0.29	0.26	0.49	0.47

## Consolidated statement of comprehensive income

EUR million	Q2/2020	Q2/2019	Q1-Q2/ 2020	Q1-Q2/ 2019
Profit for the period	44	39	74	70
<b>Items that may be reclassified to profit or loss:</b>				
Cash flow hedges	12	1	3	4
Currency translation on subsidiary net investments	3	-5	-14	-
Income tax relating to items that may be reclassified	-3	-	-1	-1
<b>Total items that may be reclassified to profit or loss</b>	<b>12</b>	<b>-4</b>	<b>-12</b>	<b>3</b>
<b>Items that will not be reclassified to profit or loss:</b>				
Remeasurement of defined benefit plans	29	-15	-20	-25
Income tax relating to items that will not be reclassified	-8	4	5	6
<b>Total items that will not be reclassified to profit or loss</b>	<b>21</b>	<b>-12</b>	<b>-15</b>	<b>-19</b>
<b>Other comprehensive income for the period</b>	<b>34</b>	<b>-16</b>	<b>-27</b>	<b>-16</b>
<b>Total comprehensive income for the period</b>	<b>78</b>	<b>23</b>	<b>47</b>	<b>54</b>
<b>Attributable to:</b>				
Owners of the parent	78	23	47	54
Non-controlling interests	-	-	-	-
<b>Total comprehensive income for the period</b>	<b>78</b>	<b>23</b>	<b>47</b>	<b>54</b>

## Consolidated statement of financial position

### Assets

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019
<b>Non-current assets</b>			
<b>Intangible assets</b>			
Goodwill	687	676	687
Other intangible assets	251	260	253
<b>Total intangible assets</b>	938	936	941
<b>Property, plant and equipment</b>			
Land and water areas	26	25	25
Buildings and structures	119	116	115
Machinery and equipment	171	170	174
Leased assets	68	59	65
Assets under construction	49	52	51
<b>Total property, plant and equipment</b>	432	421	429
<b>Other non-current assets</b>			
Investments in associated companies	12	14	13
Non-current financial assets	14	5	8
Deferred tax assets	80	95	73
Non-current income tax receivables	28	30	30
Other non-current assets	14	14	17
<b>Total other non-current assets</b>	148	158	141
<b>Total non-current assets</b>	1,519	1,516	1,511
<b>Current assets</b>			
<b>Inventories</b>			
Materials and supplies	88	97	84
Work in progress	352	362	328
Finished products	106	89	101
<b>Total inventories</b>	546	548	514
<b>Receivables and other current assets</b>			
Trade receivables	487	578	656
Amounts due from customers under revenue contracts	252	234	262
Other current financial assets	79	41	59
Income tax receivables	30	21	27
Other receivables	113	105	108
Cash and cash equivalents	518	125	316
<b>Total receivables and other current assets</b>	1,480	1,103	1,428
<b>Total current assets</b>	2,026	1,651	1,942
<b>Total assets</b>	3,544	3,167	3,452

## Consolidated statement of financial position

### Equity and liabilities

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019
<b>Equity</b>			
Share capital	100	100	100
Reserve for invested unrestricted equity	423	421	421
Cumulative translation adjustments	-31	-18	-16
Hedge and other reserves	4	-2	1
Retained earnings	465	391	534
<b>Equity attributable to owners of the parent</b>	<b>961</b>	<b>892</b>	<b>1,040</b>
<b>Non-controlling interests</b>	<b>6</b>	<b>5</b>	<b>6</b>
<b>Total equity</b>	<b>967</b>	<b>898</b>	<b>1,046</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Non-current debt	238	169	159
Non-current lease liabilities	42	34	39
Post-employment benefits	211	197	190
Provisions	38	25	31
Other non-current liabilities	13	7	8
Deferred tax liabilities	57	72	66
<b>Total non-current liabilities</b>	<b>599</b>	<b>504</b>	<b>492</b>
<b>Current liabilities</b>			
Current portion of non-current debt	18	48	48
Current debt	40	25	-
Current lease liabilities	23	21	22
Trade payables	331	305	354
Provisions	147	125	142
Amounts due to customers under revenue contracts	989	807	913
Other current financial liabilities	17	23	14
Income tax liabilities	64	57	66
Other current liabilities	349	354	356
<b>Total current liabilities</b>	<b>1,978</b>	<b>1,766</b>	<b>1,915</b>
<b>Total liabilities</b>	<b>2,577</b>	<b>2,269</b>	<b>2,407</b>
<b>Total equity and liabilities</b>	<b>3,544</b>	<b>3,167</b>	<b>3,452</b>

## Consolidated statement of cash flows

EUR million	Q2/2020	Q2/2019	Q1–Q2/ 2020	Q1–Q2/ 2019
<b>Cash flows from operating activities</b>				
Profit for the period	44	39	74	70
Adjustments				
Depreciation and amortization	25	26	52	49
Financial income and expenses	2	4	3	5
Income taxes	16	14	26	23
Other non-cash items	19	-3	8	8
Change in net working capital	57	-110	207	-139
Net interests and dividends received	-	-1	-2	-3
Income taxes paid	-12	-13	-44	-28
<b>Net cash provided by (+) / used in (-) operating activities</b>	<b>151</b>	<b>-44</b>	<b>324</b>	<b>-14</b>
<b>Cash flows from investing activities</b>				
Capital expenditure on fixed assets	-27	-19	-44	-38
Proceeds from sale of fixed assets	-	-	-	1
Business combinations, net of cash acquired and loans repaid	-	-154	-	-154
<b>Net cash provided by (+) / used in (-) investing activities</b>	<b>-27</b>	<b>-173</b>	<b>-44</b>	<b>-191</b>
<b>Cash flows from financing activities</b>				
Redemption of own shares	-	-	-6	-4
Dividends paid <sup>1</sup>	-105	-97	-105	-97
Proceeds from non-current debt	100	-	150	45
Repayments of non-current debt	-	-	-101	-29
Repayments of lease liabilities	-7	-6	-13	-11
Change in current debt	10	-65	40	25
Financial investments	-20	27	-39	24
<b>Net cash provided by (+) / used in (-) financing activities</b>	<b>-22</b>	<b>-141</b>	<b>-74</b>	<b>-48</b>
Net increase (+) / decrease (-) in cash and cash equivalents	102	-358	206	-252
Effect of changes in exchange rates on cash and cash equivalents	-1	-3	-3	1
Cash and cash equivalents at beginning of period	417	486	316	376
<b>Cash and cash equivalents at end of the period</b>	<b>518</b>	<b>125</b>	<b>518</b>	<b>125</b>

<sup>1</sup> The dividends paid in Q2/2020 do not include the cash flow impact from withholding tax, which will be paid in Q3/2020.

## Consolidated statement of changes in equity

EUR million	Share capital	Reserve for invested unrestricted equity	Cumulative translation adjustments	Hedge and other reserves	Retained earnings	Equity attributable to owners of the parent	Non-controlling interests	Total equity
<b>Balance at January 1, 2020</b>	<b>100</b>	<b>421</b>	<b>-16</b>	<b>1</b>	<b>534</b>	<b>1,040</b>	<b>6</b>	<b>1,046</b>
Profit for the period	-	-	-	-	74	74	-	74
Other comprehensive income for the period	-	-	-14	3	-15	-27	-	-27
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-14</b>	<b>3</b>	<b>59</b>	<b>47</b>	<b>-</b>	<b>47</b>
<b>Transactions with owners in their capacity as owners</b>								
Dividends	-	-	-	-	-120	-120	-	-120
Purchase of treasury shares	-	-	-	-	-6	-6	-	-6
Share-based payments, net of tax	-	2	-	-	-2	-	-	-
<b>Balance at June 30, 2020</b>	<b>100</b>	<b>423</b>	<b>-31</b>	<b>4</b>	<b>465</b>	<b>961</b>	<b>6</b>	<b>967</b>
<b>Balance at January 1, 2019</b>	<b>100</b>	<b>416</b>	<b>-18</b>	<b>-5</b>	<b>451</b>	<b>944</b>	<b>5</b>	<b>949</b>
Change in accounting principles <sup>1</sup>	-	-	-	-	-4	-4	-	-4
<b>Restated balance at January 1, 2019</b>	<b>100</b>	<b>416</b>	<b>-18</b>	<b>-5</b>	<b>447</b>	<b>940</b>	<b>5</b>	<b>945</b>
Profit for the period	-	-	-	-	70	70	-	70
Other comprehensive income for the period	-	-	-	3	-19	-16	-	-16
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3</b>	<b>51</b>	<b>54</b>	<b>-</b>	<b>54</b>
<b>Transactions with owners in their capacity as owners</b>								
Dividends	-	-	-	-	-97	-97	-	-97
Purchase of treasury shares	-	-	-	-	-4	-4	-	-4
Share-based payments, net of tax	-	5	-	-	-5	-	-	-
<b>Balance at June 30, 2019</b>	<b>100</b>	<b>421</b>	<b>-18</b>	<b>-2</b>	<b>391</b>	<b>892</b>	<b>5</b>	<b>898</b>

<sup>1</sup> Net impact arising from the adoption of IFRS 16, EUR -3 million, and IFRIC 23, EUR -1 million, as of January 1, 2019.

## Basis of preparation

### General information

Valmet Oyj (the “Company” or the “parent company”) and its subsidiaries (together “Valmet”, “Valmet Group” or the “Group”) form a global developer and supplier of technologies, automation and services for the pulp, paper and energy industries.

Valmet Oyj is domiciled in Helsinki, and its registered address is Keilasatama 5, 02150 Espoo, Finland. The Company’s shares are listed on Nasdaq Helsinki Ltd.

These condensed consolidated interim financial statements were approved for issue on July 23, 2020.

### Basis of presentation

These condensed consolidated interim financial statements for the six months ended June 30, 2020 have been prepared in accordance with IAS 34 – Interim financial reporting and in conformity with IFRS as adopted by the European Union. The financial information presented in these condensed consolidated interim financial statements has not been audited. These condensed consolidated interim financial statements should be read in conjunction with the Group’s annual consolidated financial statements for the year ended December 31, 2019, which have been prepared in accordance with IFRS.

Valmet Group has applied new standards and interpretations published by IASB that are effective for the first time for financial reporting periods commencing on January 1, 2020. These standards and interpretations did not have a material impact on the results or financial position of the Group, or the presentation of these condensed consolidated interim financial statements.

Except for the above, the accounting policies applied in the preparation of these condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended December 31, 2019.

In these condensed consolidated interim financial statements, the figures are presented in million euros subject to rounding, which may cause some rounding inaccuracies in aggregate column and row totals.

### Key exchange rates

	Average rates		Period-end rates	
	Q1–Q2/2020	Q1–Q2/2019	Q2/2020	Q2/2019
USD (US dollar)	1.1061	1.1334	1.1198	1.1380
SEK (Swedish krona)	10.6435	10.4782	10.4948	10.5633
CNY (Chinese yuan)	7.7808	7.6891	7.9219	7.8185



## Reporting segment and geographic information

The Group's Chief Operating Decision Maker (CODM) is the President and CEO of Valmet. Valmet's four business lines are highly integrated through complementing product and service offerings and joint customer projects. Thus, the operations and profitability of Valmet is reported as a single reportable segment with the key operative decisions being made by the CODM at the Valmet Group level.

One key indicator of performance reviewed is Earnings before interest, taxes and amortization (EBITA). Performance is also assessed through Comparable EBITA, i.e. with EBITA excluding certain items of income and expense that reduce the comparability of the Group's performance from one period to another. The alternative performance measures of EBITA and Comparable EBITA are published by Valmet as part of regulated financial information to enable users of the financial information to prepare more meaningful analysis on Valmet's performance. Items affecting comparability consist of income and expenses arising from activities that amend the capacity of Valmet's operations, such as restructuring costs and gains or losses on sale of businesses or non-current assets, income and expenses incurred outside Valmet's normal course of business, such as impairment charges and gains or losses recorded as a result of settlement payments to/from third parties (e.g. penalties incurred as a result of tax audits or settlements to closed law suits) as well as income and expenses arising from changes in legislation expected to affect Valmet temporarily only (e.g. customs or other tariffs imposed by authorities on Valmet's products).

EUR million	Q2/2020	Q2/2019	Q1-Q2/ 2020	Q1-Q2/ 2019
Net sales	919	901	1,740	1,587
Comparable EBITA	76	69	128	117
% of net sales	8.3%	7.7%	7.4%	7.3%
Operating profit	62	56	104	99
% of net sales	6.8%	6.2%	6.0%	6.2%
Amortization	-8	-8	-16	-15
Depreciation, property, plant and equipment (excl. leased assets)	-12	-12	-24	-24
Depreciation, leased assets	-6	-6	-12	-11
Gross capital expenditure (excl. business combinations and leased assets)	-27	-19	-44	-38
Additions to leased assets	-10	-4	-19	-8
Business combinations, net of cash acquired and loans repaid	-	-154	-	-154
Capital employed, end of period			1,327	1,195
Orders received	826	1,083	2,013	1,918
Order backlog, end of period			3,492	3,216

## Reconciliation between Comparable EBITA, EBITA and Operating profit

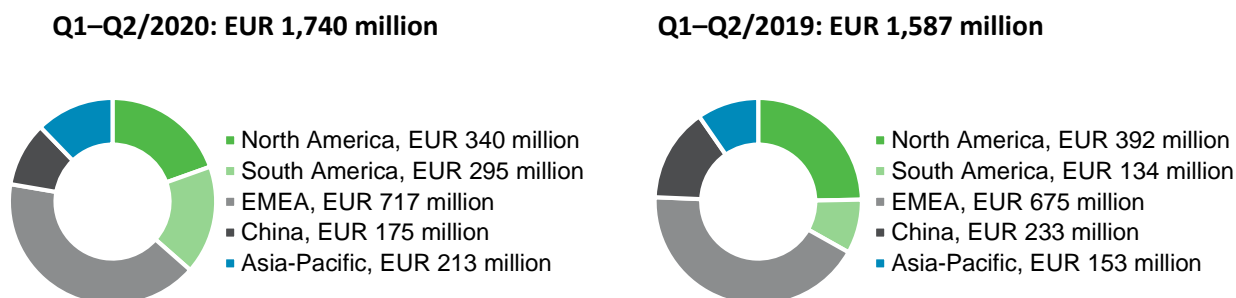
EUR million	Q1–Q2/ 2020	Q1–Q2/ 2019
<b>Comparable EBITA</b>	<b>128</b>	117
Items affecting comparability in cost of sales		
Expenses related to capacity adjustments	-2	-
Expensing of fair value adjustments recognized in business combinations	-1	-1
Other items affecting comparability	-1	-4
Items affecting comparability in selling, general and administrative expenses		
Expenses related to capacity adjustments	-3	-
Expenses related to acquisitions	-	-2
Items affecting comparability in other operating income and expenses		
Expenses related to capacity adjustments	-	-
Other items affecting comparability <sup>1</sup>	-	3
<b>EBITA</b>	<b>121</b>	113
Amortization included in selling, general and administrative expenses		
Intangibles recognized in business combinations	-10	-9
Other intangibles	-7	-6
<b>Operating profit</b>	<b>104</b>	99

<sup>1</sup> Includes income and expenses arising from settlements of lawsuits in Q1–Q2/2019.

## Entity-wide information

Valmet has operations globally in over 35 countries. Measured by net sales, the top three countries in January–June 2020 were the USA, Brazil and China, which together accounted for 35 percent of total net sales. In January–June 2019, the top three countries were the USA, China and Finland, which together accounted for 43 percent of total net sales. Net sales for Finland (the country of domicile) amounted EUR 144 million in January–June 2020 (EUR 125 million).

### Net sales by destination:



### Gross capital expenditure (excl. business combinations and leased assets) by location:

EUR million	North America	South America	EMEA	China	Asia-Pacific	Total
<b>Q1–Q2/2020</b>	<b>3</b>	<b>1</b>	<b>35</b>	<b>5</b>	<b>1</b>	<b>44</b>
Q1–Q2/2019	2	3	27	5	1	38

## Revenue

Valmet's revenue is reported on and monitored by management in both business line and area dimension. Paper, and Pulp and Energy business lines' revenue is derived from large long-term capital projects, for which revenue is mostly recognized over time based on the cost-to-cost method. Service business line's revenue arises from large volume of short-term contracts with relatively low individual value, for which revenue is mainly recognized at a point in time. Automation business line's revenue consists of long-term contracts and short-term service contracts. The nature of long-term contracts, and therefore also the revenue recognition method, is similar to capital projects although with average contract values being lower. Revenue for short-term service contracts is recognized at a point in time. Nature of revenue in each area in any given reporting period is driven by volume and size of ongoing capital projects.

### Net sales by business lines:

EUR million	Q2/2020	Q2/2019	Q1-Q2/2020	Q1-Q2/2019
Services	322	361	617	637
Automation	77	82	146	145
Pulp and Energy	265	212	506	372
Paper	255	246	472	432
<b>Total</b>	<b>919</b>	<b>901</b>	<b>1,740</b>	<b>1,587</b>

### Timing of revenue recognition:

EUR million	Q2/2020	Q2/2019	Q1-Q2/2020	Q1-Q2/2019
Performance obligations satisfied at a point in time	376	394	721	692
Performance obligations satisfied over time	543	507	1,019	895
<b>Total</b>	<b>919</b>	<b>901</b>	<b>1,740</b>	<b>1,587</b>

In order to mitigate credit risk and compensate for contract costs incurred upfront, Valmet regularly requires advance payments from its customers. During the reporting period Valmet had not entered into any material contracts where the period between when Valmet transfers a promised good or service to a customer and when the customer pays for that good or service will be one year or more. Neither were there any ongoing projects from previous reporting periods for which the former would apply.

The creditworthiness of a customer is verified before entering into a contract. However, if a risk of non-payment arises after contract inception, the probability of collection of consideration is re-evaluated and if assessed improbable, recognition of revenue is discontinued. An allowance for non-collectability of open receivables and contract assets is established as concluded appropriate.

Valmet receives payments from customers based on invoicing schedules as set out in the customer contracts. Changes in contract assets and liabilities are due to Valmet's performance under the contracts. Amounts due from customers under revenue contracts primarily relate to Valmet's right to consideration for work completed but not yet invoiced at the reporting date. These assets are transferred to trade receivables when right to consideration becomes unconditional, which is typically at the time when Valmet has contractual right to issue an invoice. Significant part of amounts due to customers relate to advance consideration received from customer in long-term capital contracts for which revenue is recognized over time. These amounts are recognized as revenue as (or when) Valmet performs under the contracts.

Following tables provide specification of movements in amounts due from customers under revenue contracts and amounts due to customers under revenue contracts over the reporting period. Revenue recognized in the period also includes revenue recognized related to performance obligations satisfied in previous periods, the amount of which however is insignificant.

**Amounts due from customers under revenue contracts:**

EUR million	Q1–Q2/2020	Q1–Q2/2019	2019
Carrying value at the beginning of period	263	169	169
Translation differences	-2	-2	2
Acquired in business combinations	-	7	7
Revenue recognized in the period	315	355	875
Transfers to trade receivables	-323	-296	-790
<b>Carrying value at the end of period</b>	<b>252</b>	<b>234</b>	<b>263</b>

**Amounts due to customers under revenue contracts:**

EUR million	Q1–Q2/2020	Q1–Q2/2019	2019
Carrying value at the beginning of period	913	771	771
Translation differences	-25	-3	-5
Acquired in business combinations	-	13	13
Revenue recognized in the period	-917	-716	-1,541
Consideration invoiced and/or received	1,018	742	1,675
<b>Carrying value at the end of period</b>	<b>989</b>	<b>807</b>	<b>913</b>

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019
<b>Amounts due to customers under revenue contracts for which revenue is recognized</b>			
Point in time	269	258	262
Over time	720	549	651
<b>Carrying value at the end of period</b>	<b>989</b>	<b>807</b>	<b>913</b>

Valmet typically issues contractual product warranties under which it guarantees the mechanical functioning of equipment delivered during the agreed warranty period. Valmet does not issue service-type warranties.

As at June 30, 2020, Valmet had no costs to obtain or fulfill contracts capitalized under IFRS 15.

The aggregate amount of transaction price allocated to unsatisfied or partially satisfied performance obligations as at June 30, 2020 was EUR 3,492 million.

## Net working capital

Valmet's net working capital is typically negative due to advance payments received from customers related to long-term capital projects. Calculation of net working capital does not include non-operative items such as taxes, interest-bearing assets and liabilities, or other items related to funding of the Group's operations.

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019	Q1–Q2/2020 impact
<b>Assets included in net working capital</b>				
Non-current trade receivables	1	-	-	-1
Other non-current assets	14	14	17	4
Inventories	546	548	514	-32
Trade receivables	487	578	656	169
Amounts due from customers under revenue contracts	252	234	262	10
Derivative financial instruments (assets)	23	22	21	-2
Other receivables	113	105	108	-5
<b>Liabilities included in net working capital</b>				
Post-employment benefits	-211	-197	-190	22
Provisions	-185	-150	-173	12
Other non-current non-interest-bearing liabilities	-3	-3	-3	-
Trade payables	-331	-305	-354	-23
Amounts due to customers under revenue contracts	-989	-807	-913	76
Derivative financial instruments (liabilities)	-27	-27	-19	9
Other current liabilities	-349	-353	-355	-6
<b>Total net working capital</b>	<b>-658</b>	<b>-342</b>	<b>-426</b>	<b>232</b>
Effect of foreign exchange rates				15
Remeasurement of defined benefit plans				-21
Withholding tax liability on dividends paid				-15
Change in allowance for doubtful receivables and inventory obsolescence provision				-4
<b>Change in net working capital in the Consolidated statement of cash flows</b>				<b>207</b>

## Intangible assets and property, plant and equipment

### Intangible assets

EUR million	Q1–Q2/2020	Q1–Q2/2019 <sup>1</sup>	2019 <sup>1</sup>
Carrying value at the beginning of period	941	818	818
Translation differences	-	-1	1
Capital expenditure	15	11	23
Acquired in business combinations	-	134	144
Amortization	-16	-15	-34
Impairment losses	-	-	-
Other changes	-	-11	-11
<b>Carrying value at the end of period</b>	<b>938</b>	<b>936</b>	<b>941</b>

<sup>1</sup> Other changes include reclassification of land areas in the amount of EUR 8 million to leased assets.

### Property, plant and equipment (excl. leased assets)

EUR million	Q1–Q2/2020	Q1–Q2/2019	2019
Carrying value at the beginning of period	365	348	348
Translation differences	-6	-	1
Capital expenditure	29	27	57
Acquired in business combinations	-	11	10
Depreciation	-24	-24	-48
Impairment losses	-	-	-2
Other changes	-	1	-1
<b>Carrying value at the end of period</b>	<b>364</b>	<b>363</b>	<b>365</b>

### Leases

EUR million	Q1–Q2/2020	Q1–Q2/2019	2019
Carrying value at the beginning of period / at transition <sup>1</sup>	65	55	55
Translation differences	-1	-	-
Additions	19	8	27
Acquired in business combinations	-	7	7
Depreciation	-12	-11	-23
Other changes	-3	-	-1
<b>Carrying value at the end of period</b>	<b>68</b>	<b>59</b>	<b>65</b>

<sup>1</sup> Includes reclassification of leased land areas in the amount of EUR 8 million from intangible assets at transition in 2019.

EUR million	As at June 30, 2020
Not later than 1 year	23
Later than 1 year and not later than 2 years	17
Later than 2 years and not later than 3 years	11
Later than 3 years and not later than 4 years	6
Later than 4 years and not later than 5 years	4
Later than 5 years	9
<b>Total future lease payments</b>	<b>70</b>

EUR million	Q2/2020	Q2/2019	Q1–Q2/2020	Q1–Q2/2019
Expenses related to short-term leases	-1	-1	-2	-1
Expenses related to leases of low-value assets	-1	-1	-2	-2
Interest expenses on lease liabilities	-1	-	-1	-1
<b>Total</b>	<b>-3</b>	<b>-2</b>	<b>-5</b>	<b>-5</b>

## Financial instruments

### Derivative financial instruments

As at June 30, 2020	Notional amount	Fair value, assets	Fair value, liabilities	Fair value, net
Forward exchange contracts <sup>1</sup>	2,882	24	-24	-
Interest rate swaps <sup>1</sup>	45	-	-3	-3
Electricity forward contracts <sup>2</sup>	134	-	-1	-1
Nickel forward contracts <sup>3</sup>	24	-	-	-

As at June 30, 2019	Notional amount	Fair value, assets	Fair value, liabilities	Fair value, net
Forward exchange contracts <sup>1</sup>	2,349	21	-25	-3
Interest rate swaps <sup>1</sup>	30	-	-2	-2
Electricity forward contracts <sup>2</sup>	145	1	-	1
Nickel forward contracts <sup>3</sup>	30	-	-	-

<sup>1</sup> Notional amount and fair values in EUR million.

<sup>2</sup> Notional amount in GWh and fair values in EUR million.

<sup>3</sup> Notional amount in metric tons and fair values in EUR million.

The notional amounts give an indication of the volume of derivative contracts entered into, but do not provide an indication of the exposure to risk.

### Interest-bearing and non-interest-bearing financial instruments

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019
<b>Non-current financial assets</b>			
Interest-bearing	-	-	-
Non-interest-bearing	14	5	8
<b>Total</b>	<b>14</b>	<b>5</b>	<b>8</b>

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019
<b>Other current financial assets</b>			
Interest-bearing	65	20	42
Non-interest-bearing	14	21	18
<b>Total</b>	<b>79</b>	<b>41</b>	<b>59</b>

Valmet's interest-bearing liabilities consist of debt and lease liabilities.

## Provisions

EUR million	Q1–Q2/2020	Q1–Q2/2019	2019
Carrying value at the beginning of period	173	149	149
Translation differences	-2	-	-
Additions	53	44	100
Acquired in business combinations	-	7	12
Amounts used	-26	-32	-54
Unused amounts reversed	-12	-18	-34
<b>Carrying value at the end of period</b>	<b>185</b>	<b>150</b>	<b>173</b>
Non-current	38	25	31
Current	147	125	142

## Contingencies and commitments

EUR million	As at June 30, 2020	As at June 30, 2019	As at December 31, 2019
Guarantees on behalf of Valmet Group	1,005	843	998

The most significant commitments and contingencies of Valmet relate to guarantees provided by Valmet Oyj, its subsidiaries and financial institutions to customers and suppliers in the ordinary course of business, as disclosed in the above table.



## Key ratios

	Q1–Q2/2020	Q1–Q2/2019
Earnings per share, EUR	0.49	0.47
Diluted earnings per share, EUR	0.49	0.47
Equity per share at end of period, EUR	6.43	5.96
Return on equity (ROE), % (annualized)	15%	15%
Return on capital employed (ROCE) before taxes, % (annualized)	16%	17%
Equity to assets ratio at end of period, %	38%	38%
Gearing at end of period, %	-23%	17%
Cash flow provided by operating activities, EUR million	324	-14
Cash flow after investments, EUR million	280	-204
Gross capital expenditure (excl. business combinations and leased assets), EUR million	-44	-38
Additions to leased assets, EUR million	-19	-8
Business combinations, net of cash acquired and loans repaid, EUR million	-	-154
Depreciation and amortization, EUR million	-52	-49
Amortization	-16	-15
Depreciation, property, plant and equipment (excl. leased assets)	-24	-24
Depreciation, leased assets	-12	-11
Number of outstanding shares at end of period	149,494,345	149,619,384
Average number of outstanding shares	149,504,385	149,589,544
Average number of diluted shares	149,504,385	149,589,544
Interest-bearing liabilities at end of period, EUR million	361	297
Net interest-bearing liabilities at end of period, EUR million	-223	152

## Formulas for calculation of indicators

In addition to financial performance indicators as defined by IFRS, Valmet publishes certain other widely used measures of performance that can be derived from figures in the Consolidated statement of income and Consolidated statement of financial position, as well as notes thereto. The formulas for calculation of these alternative performance measures are presented below.

### EBITA:

Operating profit + amortization

### Comparable EBITA<sup>1</sup>:

Operating profit + amortization +/- items affecting comparability

### Earnings per share:

$$\frac{\text{Profit attributable to shareholders of the Company}}{\text{Average number of shares outstanding during period}}$$

### Earnings per share, diluted:

$$\frac{\text{Profit attributable to shareholders of the Company}}{\text{Average number of diluted shares during period}}$$

### Return on equity (ROE), % (annualized):

$$\frac{\text{Profit for the period}}{\text{Total equity (average for period)}} \times 100$$

### Return on capital employed (ROCE) before taxes, % (annualized):

$$\frac{\text{Profit before taxes + interest and other financial expenses}}{\text{Balance sheet total - non-interest-bearing liabilities (average for period)}} \times 100$$

### Comparable return on capital employed (ROCE) before taxes, %<sup>1</sup> (annualized):

$$\frac{\text{Profit before taxes + interest and other financial expenses +/- items affecting comparability}}{\text{Balance sheet total - non-interest-bearing liabilities (average for the period)}} \times 100$$

### Equity to assets ratio, %:

$$\frac{\text{Total equity}}{\text{Balance sheet total - amounts due to customers under revenue contracts}} \times 100$$

### Gearing, %:

$$\frac{\text{Net interest-bearing liabilities}}{\text{Total equity}} \times 100$$

### Net interest-bearing liabilities:

Non-current interest-bearing debt + non-current lease liabilities + current interest-bearing debt + current lease liabilities - cash and cash equivalents - other interest-bearing assets

<sup>1</sup>Measure of performance also calculated on a rolling 12-month basis.

## Quarterly information

EUR million	Q2/2020	Q1/2020	Q4/2019	Q3/2019	Q2/2019
Net sales	919	821	1,103	857	901
Comparable EBITA	76	52	118	81	69
% of net sales	8.3%	6.3%	10.7%	9.5%	7.7%
Operating profit	62	42	110	73	56
% of net sales	6.8%	5.1%	9.9%	8.5%	6.2%
Profit before taxes	60	40	105	70	52
% of net sales	6.5%	4.9%	9.5%	8.2%	5.8%
Profit for the period	44	30	81	51	39
% of net sales	4.8%	3.6%	7.3%	5.9%	4.3%
Earnings per share, EUR	0.29	0.20	0.54	0.34	0.26
Earnings per share, diluted, EUR	0.29	0.20	0.54	0.34	0.26
Amortization	-8	-9	-9	-10	-8
Depreciation, property, plant and equipment (excl. leased assets)	-12	-12	-12	-12	-12
Depreciation, leased assets	-6	-6	-6	-6	-6
Research and development expenses, net	-20	-17	-21	-15	-18
% of net sales	-2.2%	-2.1%	-1.9%	-1.7%	-2.0%
Items affecting comparability:					
in cost of goods sold	-3	-1	-6	-1	-4
in selling, general and administrative expenses	-3	-	1	-	-1
in other operating income and expenses, net	-	-	7	3	-
Total items affecting comparability	-6	-1	1	1	-5
Gross capital expenditure (excl. business combinations and leased assets)	-27	-17	-22	-19	-19
Additions to leased assets	-10	-9	-9	-10	-4
Business combinations, net of cash acquired and loans repaid	-	-	-	-9	-154
Capital employed, end of period	1,327	1,256	1,314	1,239	1,195
Orders received	826	1,187	1,009	1,058	1,083
Order backlog, end of period	3,492	3,557	3,333	3,425	3,216

## Valmet's financial reporting in 2020

October 27, 2020 - Interim Review for January-September 2020



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